

Barlas Balciođlu

Partner



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Istanbul

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Overview

Barlas Balciođlu is a partner in Balciođlu Selçuk Arđıyok Keki and Head of Istanbul Real Estate, Energy and Banking and Finance Teams. Barlas has over 20 years of experience in representing international and Turkish banks. He also advises foreign investors and domestic corporations on real estate M&As and other property related transactions, as well as on energy related M&As. Turkish energy legislation, licensing, green field development, and expansion and operation of energy generation plants.

Experience

Barlas' real estate experience includes direct and indirect provision of equity to investment and development projects. His clients include owners, developers, investors, and others in connection with the development, purchase, sale, and exchange of commercial real estate such as business complexes, shopping centers, hotels and vacant land for development purposes. He has substantial experience representing owners in construction matters, including the structuring of complex design-build and construction management arrangements.

His energy experience includes high-profile cross-border mergers and acquisitions, domestic and international joint ventures and corporate restructurings on the energy sector and mostly focusing on Turkish energy legislation, licensing, green field development expansion and operation of all types of power generation plants.

Barlas also has long years of experience in banking & finance deals, especially in real estate finance, asset finance and leasing, project finance, syndicated lending and structured finance projects.

Recognition

A widely-recognized lawyer in the country, Barlas Balciođlu is ranked and recommended in *Chambers Global* and *Chambers Europe* as Band 1 lawyer in Real Estate. *The Legal500* ranks him among the leading individuals in Banking and Finance.

- "Barlas Balciođlu advises clients on refinancing transactions and syndicated lending. He is described by clients as 'very knowledgeable and responsive.'" – *Chambers Europe* 2021

- "Barlas Balcıođlu is lauded by clients for his expertise, with one reporting: "He is a reliable business partner with all the experience and know-how." He assists domestic and international clients with the full gamut of real estate matters, including sale and purchase of property as well as leasing." – *Chambers Europe* 2021
- "Sources describe Barlas Balcıođlu as a "great lawyer." Sources compliment his "perfect client relationship management." – *Chambers Europe* 2020
- "Clients laud the Real Estate team for its 'innovative counsel' and 'business-friendly approach'." – *Chambers Europe* 2020
- "Acquisition finance, asset-based lending, asset finance, real estate finance and project finance all form part of the team's workload Barlas Balcıođlu heads the team." – *The Legal 500* 2019

Insights

- "The Real Estate Law Review 3rd Edition, Turkey Chapter," *Law Business Research Ltd*, March 2014
- "Lease Agreements in Turkey According to the New Code of Obligations," Turkey Real Estate Reference Book, *Europe Real Estate Publishing*, June 2013
- "The Real Estate Law Review 2nd Edition, Turkey Chapter," *Law Business Research Ltd*, April 2013
- "Unternehmen auf Brautschau – Companies looking for a bride," *Ost- West Contact Magazine*, December 2005
- "Sigorta Hukuku ve Türk Borçlar Kanunu - Insurance Law and Turkish Code of Obligations," *BEST Insurance Periodical*, 2004/2
- Co-author, "New Foreign Investment Law in Turkey" - ISI Emerging Markets Securities, July 2003

Activities and Affiliations

- Member of Istanbul and Munich Bar Associations

Prior and Present Employment

- Balcıođlu Selçuk Ardıyok Keki Attorney Partnership (2007 - to date)
- White & Case, Istanbul and Frankfurt (2000-2007)

Areas of focus

Practices

- Arbitration
- Banking and Finance
- Capital Markets
- Corporate
- Energy
- Environmental and Natural Resources
- Franchising and Distribution

- Real Estate
- Securities and Corporate Finance

Industry sectors

- Construction
- Energy
- Financial Institutions
- Forest Products and Agribusiness
- Hotels and Leisure
- Infrastructure and PPP
- Luxury, Fashion and Beauty
- Manufacturing
- Real Estate
- Retail

Education

- Sheffield University Law School, 1999, LL.M.
- Istanbul University, 1998, LLB, Faculty of Law

Admissions and qualifications

- Admitted to the Bar, Istanbul, 2001

Languages

- Dutch
- English
- German
- Turkish